

# AUTOCOP Bizconnect Series-2

After Series 1, the second series of AUTOCOP Bizconnect in association with VIVOTEK, drew an overwhelming response from the security fraternity.

● BY EDITORIAL TEAM

**A**UTOCOP FSD had conducted Bizconnect Series 2 between 15th and 22nd June 2011, covering 4 more cities in India - Chandigarh, Kolkata, Chennai and Hyderabad. This time the seminars saw a mix of Consultants, Security Designers & System Integrators benefiting attending the sessions. The primary goal of this seminar was to introduce the latest technology in IP Surveillance by VIVOTEK and facilitate transformation of the industry from conventional analog based CCTV system to IP Video Surveillance as well as convey the benefits of deploying the same.

By introducing state of the art high definition network cameras, video storage and monitoring solutions, coupled with product availability through its widespread network, assurance on technical support, AUTOCOP has reaffirmed its position in India as one of the leading Security Solution provider for IP Video Surveillance solution. This seminar saw a display of security solutions from the leading names in the electronic security industry AUTOCOP and VIVOTEK. The event was not only interactive with active participation by the Consultants, Security Designers & System Integrators but also witnessed direct interaction with AUTOCOP & VIVOTEK team through live product displays, discussions on business opportunities, industry trends, launch of new products and technologies.

One key message derived from this seminar was that the IP Video solution, though it appears to increase the total cost-of-ownership, actually proves otherwise given its flexibility,

functionality, improved security and scalability coupled with enhanced end-user experience.

Reaffirming on the achievement, Vijay Kumar, National Manager, Security Solutions – Diebold Systems said “AUTOCOP’s initiative of providing SI with free seminar to help increase their business is highly appreciable. This seminar helped the participants to learn the latest technologies and industry trends in IP CCTV space”

Rajeev Raghav, COO & Executive Director said “In North, though these events were held in Tier-2 cities, what surprised me is the active participation by the consultants and system integrators who are not currently in the CCTV business. They were keen in learning more about IP based surveillance solutions, technology trends and success stories. Their participation and interest in IP based solution is really encouraging and making us to conduct many such events in all the key cities in India”

“The success of Bizconnect-1 encouraged us to conduct series 2 in other cities in India. The seminars have provided us a platform to introduce the latest VIVOTEK HD Cameras and IP Video Surveillance Solutions. As India is an emerging market in the electronic security industry, VIVOTEK along with AUTOCOP will continue to introduce the latest and the best security products.” Said Ken Chang, Regional Manager, Brand Sales Department, VIVOTEK INC.

“AUTOCOP Bizconnect Series 2 drew lot of attention from the industry and well appreciated by the partners and security fraternity. Our current focus is to lead the industry in the IP (Internet Protocol) path which helps one to build a standard based security and safety systems. We commit to bring more such exciting events in the coming months” said Chandran Krishnan, Chief Technology Officer & Executive Director- AUTOCOP Facility Security Division.

**RNS**

